

Historic, Archive Document

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Wholesale Price List

FALL 1921

SPRING 1922

The Hearthstone Nursery



Hugh Balfour Barclay

Grower of

Pachysandra

and other

Ground Cover Plants

Montgomery Avenue

Narberth, Pennsylvania

Telephone, Narberth 1623

TO THE TRADE

In handing you herewith my price list I wish to call to your attention the many uses for Ground-Cover Plants, which I fear you have overlooked.

Some of their main uses are as follows:

- For among stepping stone walks.
- For winter window boxes.
- For city yards.
- For areaway copings.
- For cemetery plots.
- For preventing cross-cuts on lawn.
- For low walls and fences.
- For holding banks.
- For loggia and enclosed porch uses.
- Steep terraces in shade or sun.
- Dense shade anywhere.
- Semi-shade anywhere.
- Under all evergreen plantings.
- Under all shrub plantings.
- For bordering flower beds.
- For bordering shrub beds.
- For bordering walks and drives.
- For rockeries.

For absolute satisfaction, no Ground-Cover is equal to Pachysandra.

It will grow under Beech or Maple trees on the North Side, which is a pretty severe test, isn't it?

It will grow in the Sun as well as in dry or wet soil, in any position.

I want you to use it and plant it the way I tell you, and I will be here to book your repeat orders.

Pachysandra is slow to start making its underground roots or stolens and if planted widely apart takes some time to make a solid mat of green. For this reason I advise the use of one-year field plants planted not more than six inches apart, instead of larger plants spaced a foot or more apart. The cost will be the same, the results much better. The above rule also applies to all Ground-Cover plants and for extremely

large areas I advise Thumb Pots or Divisions in place of bigger plants. Mulch with Leaf Mold and pinch the tops out of the plants, and watch the results.

As I grow only Ground-Cover plants, I am prepared to care for your orders with excellent stock, in any quantity, properly counted, packed and shipped promptly.

The Prices are most reasonable, for I want you to buy in quantity. My customers include many well-known Nurseries and Landscape Architects, and I want your orders also.

Prices are F. O. B. Narberth, Pa. Net 30 Days, no charge for Packing.

250 at the 1000 rate, 5000 at the 10,000 rate.

PACHYSANDRA TERMINALIS

My stock of this wonderful plant is unlimited and good.

	100	1000	10,000
One-year field plants..	\$5.00	\$45.00	\$400.00
Two-year field plants.	9.00	85.00	800.00
2¼-inch pots, heavy..	10.00	85.00	800.00

VINCA MINOR

One-year field plants..	\$5.00	\$45.00	\$400.00
Two-year field plants.	9.00	65.00	700.00
2¼-inch pots	8.00	65.00	600.00

EUNYMOUS RADICANS

One-year field plants..	\$4.00	\$35.00	\$300.00
Two year " " ..	15.00	125.00	
Three-year " " ..	25.00	200.00	
2¼-inch pots	8.00	65.00	600.00

EUNYMOUS RADICANS VARIGATA

Two-year field plants.	\$20.00	\$175.00
Three-year field plants	30.00	225.00

EUNYMOUS VEGETUS

Three-year field plants.	\$50.00	\$450.00
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EUNYMOUS KEWENSIS

	100	1000	10,000
Thumb pots	\$8.00	\$75.00	
One-year field plants..	15.00	125.00	

ENGLISH IVY

Rooted cuttings	\$3.00	\$25.00	\$200.00
2¼-inch pots, heavy..	8.00	65.00	600.00

SEDUM STOLONIFERA

2¼-inch pots	\$8.00	\$65.00	
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WILD THYME, MONEYWORT, NEPATA IN VARIETY, PHLOX SUBULATA, POTENTILLA

Thumb pots	\$5.00	\$45.00	\$400.00
Divisions	3.00	25.00	200.00

OLD BOXWOOD PLANTS AND HEDGES

I can quote reasonable prices on the above.

RED CEDAR, COLLECTED SPECIMENS

This stock is good color and lifts with a ball. Any quantity at reasonable prices.

RHODODENDRON MAXIMUM AND KALMIA LATIFOLIA

Sun-Grown Collected Stock. The best I have seen for years. In all sizes. Kindly allow me to quote you on them.

GENERAL NURSERY STOCK

I am in a position to quote on many plants you may have difficulty in finding, including Flowering Trees, Large Evergreens, Ilex crenata, Cotoneasters, Azaleas in variety, etc.